



PRESS RELEASE

CIRCLE Group together with SAAR Depositi Portuali to digitalize cargo pick-up and delivery processes through the Milos service suite

Milan, June 16, 2025

Circle S.p.A. (“CIRCLE” or the “Company”) - an Innovative SME listed on the Euronext Growth Milan market, heading the Group specialized in the process analysis and the development of solutions for the digitalization of the port and intermodal logistics sectors, as well as in the international consultancy on Green Deal and energy transition topics – strengthens the partnership launched in 2021 with **SAAR Depositi Portuali** – a company operating in the Port of Genoa, managing several coastal terminals dedicated to liquid bulk logistics – **for the digitalization of cargo pick-up and delivery processes through the provision of the Milos® service suite**, specifically MILOS® Framework, MILOS® Truck Appointment Platform (TAP) with related connectors, and the MILOS® Driver APP (Android-iOS).

The project has already seen the gradual implementation of technological solutions, which will continue thanks to multi-year agreements, aiming to ensure increasingly digitalized management of organizational documents and logistical operations. Upcoming phases include the **full operational launch of the app dedicated to drivers**, with the release of the iOS version, further expanding service coverage.

Additionally, an upgrade of the pre-notification module is under evaluation, with the goal of introducing a **time slot booking system** to optimize incoming traffic flow.

“The number of road tankers handled at the Coastal Terminal has increased in recent years due to the growing volume of products managed by our company,” noted Carlo Costa of SAAR Depositi Portuali S.p.A. “innovative technological solutions are necessary to optimize logistics flows, especially considering the limited space available for vehicle movement and parking in port areas. Our Company has always paid close attention to technical innovations to enhance performance and efficiently manage operational processes.”

Luca Abatello, CEO of Circle Group, commented: *“This project is another concrete step toward digital logistics, fully aligned with the goals of our industrial plan “Connect 4 Agile Growth”. Thanks to the partnership with SAAR Depositi Portuali, we are enabling advanced document exchange and smoother, more automated port traffic management, with tangible benefits in*



terms of efficiency, sustainability, and reduced operational congestion. This collaboration is a great example of how technological innovation can strongly support the evolution of the port-logistics ecosystem.”

Founded in Genoa in 2012, **Circle S.p.A.** is the Innovative SME at the head of the **CIRCLE Group**, the Group specialising in the analysis and development of products for the **innovation and digitalisation of the port and intermodal logistics sectors and in international consultancy on Green Deal and energy transition issues.**

The Group includes the software houses **Info.era**, **NEXT Freight**, **Cargo Start**, **eXyond**, **Circle Garage**, the consulting companies **Magellan Circle** and **Magellan Circle Italy**, **NEXT Customs**, as well as the subsidiaries **ACCUDIRE**.

The main products are the different **Milos®** suites for various targets, the **Extended Port Community System**, the **MasterSPED®** and **Milos® Global Supply Chain Visibility** solutions for shipping, logistics, trade and industry, respectively, as well as **StarTracking®**, an airport-to-airport tracking solution. Completing the Supply Chain offering are **'Federative Services'**, offered in cloud mode, which can make customers' migration to a digital business model more efficient.

In the Circle Group's sphere of innovation activities, **Milos® Intelligence** offers a series of advanced solutions that exploit AI technologies for optimisation, simulation and the Digital Twin to support the transformation of decision-making processes by promoting the digitalisation of systems.

Through **Magellan Circle** and **Magellan Circle Italy**, the Group operates in the field of advocacy at European institutions, working alongside public bodies and companies, identifying their positioning at European level (**Strategic Communication and Advocacy**) and funding opportunities (**Eu Funding Accelerator**), with a vertical focus on Green Deal and energy transition issues.

With the acquisition of **Cargo Start**, a company specialised in the development and sale of innovative technological products and services for air cargo, Circle has also strengthened its offer in a rapidly expanding and strategic segment with respect to the **Connect 4 Agile Growth** industrial plan.

Through its subsidiary **eXyond** (92%), is active in offering advanced Gate Automation solutions for port and intermodal nodes, in advanced traffic monitoring and management services on the Italian road and motorway network (**Infomobility**), and in the provision of telematic services (**Truck**), based on proprietary technology platforms, to companies operating in the logistics, transport and insurance sectors.

Circle also owns 21% of the share capital of **ACCUDIRE**, an innovative startup from Verona that provides a **Collaborative Digital Platform** capable of helping players along the global supply chain in the exchange of information and the management of document flows, starting with the **e-CMR** (or electronic waybill) and **e-DDT**.

Finally, through **NEXT Customs**, active in customs optimisation digital services and functional to the continuation of initiatives aimed at the harmonisation of customs processes, Circle has entered a strongly strategic sphere for the evolution of the **Connect 4 Agile Growth** path.

Circle S.p.A. has been listed on the Euronext Growth Milan market of Borsa Italiana since October 26, 2018 (alphanumeric code: CIRC; ISIN code ordinary shares: IT. 0005344996).



Per ulteriori informazioni

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